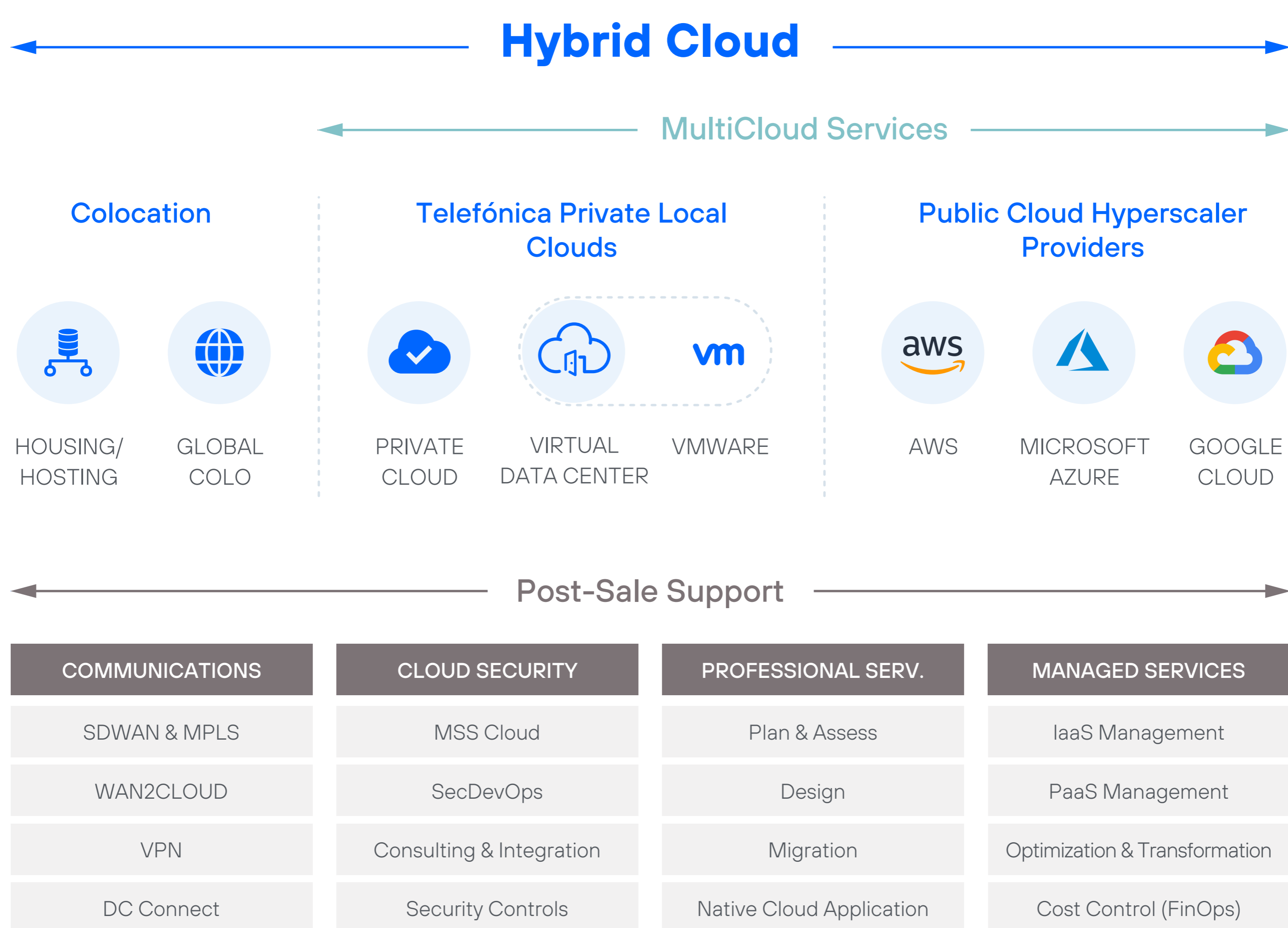


HYPERSCALER SOLUTION

Accelerate your journey to the cloud with our Multi-Cloud Services

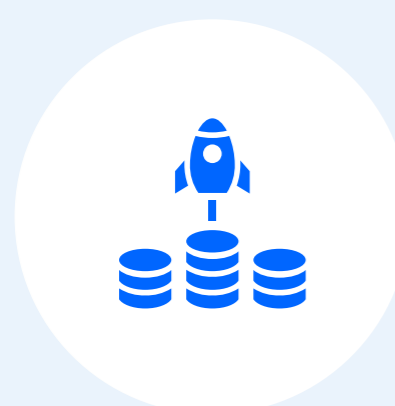


Flexible Billing in Local Currency

Multilingual Customer Support:
English / Spanish / Portuguese

End-to-End Support

Our Customers



COMPETITIVE OFFER



COMPLETE PORTFOLIO OF SOLUTIONS



BEST CARE POSSIBLE FOR YOUR COMPANY



AGILITY & FLEXIBILITY



SECURITY

Telefonica's partnerships with the **top 3 cloud providers** lets you choose the services that best fit your needs

VALUE PROPOSITION:

- ✓ Better pricing thanks to Telefonica's strong relationship with vendors.
- ✓ Mix and match different providers for additional versatility.
- ✓ Complement with Telefonica's own capabilities for hybrid environments (colo, multi-cloud, managed services capabilities, security).
- ✓ Leverage your existing MSA (Master Service Agreement) for fast provisioning.
- ✓ Flexible Billing, Single/Multiple Currency, Distributed/Consolidated.

AMAZON

- Amazon Web Services / AWS is the market leader and most mature cloud computing platform.
- Strategic partner alliance since 2018.

MICROSOFT

- Microsoft Azure is the second largest cloud platform.
- Provides a wide array of Microsoft-centric tailored services for the enterprise.
- Strategic partner alliance since 2018.

GOOGLE

- Google Cloud Platform / GCP is the third largest cloud service, yet it provides a robust set of cloud services to support all kinds of applications.
- Strategic partner alliance since 2019.

