

SERVICE OPENING

Streamline your roaming business with ease

Trust us with your roaming business expansion when it comes to standardising and launching new roaming services all around the globe



MARKET CONTEXT

New mobile technologies such as **5G** bring additional complexity, generating new challenges for network operators. While this impacts existing roaming business, it also brings a new opportunity to grow footprint and the number of customers. It is critical to address this evolution in order to return to revenue growth.

To do this, small to large operators seek to **outsource** their roaming coverage to **overcome the complexities** of managing the back-end roaming. By putting it into the hands of roaming professionals **the operators achieve CAPEX/OPEX reduction, quicker rollouts and time to market (TTM)** with a compelling service opening roadmap, global reach and a complete **modular E2E managed service**, delivering enhanced customer satisfaction and revenue growth.

OUR PRODUCT

TGS' **Service Opening** is a complete outsourced solution that provides a unique customer experience through a **one-stop shop for E2E** services in international roaming testing and operations.

It is aimed to perform all the activities needed to **open bilateral roaming agreements** between Operators. This includes facilitating **international roaming agreement negotiations**, coordination, TADIG and IREG testing, SIM management, network configuration and troubleshooting, up to post-launch validation testing.

Service Opening covers your roaming needs, especially if you are a **Mobile Operator** looking to:

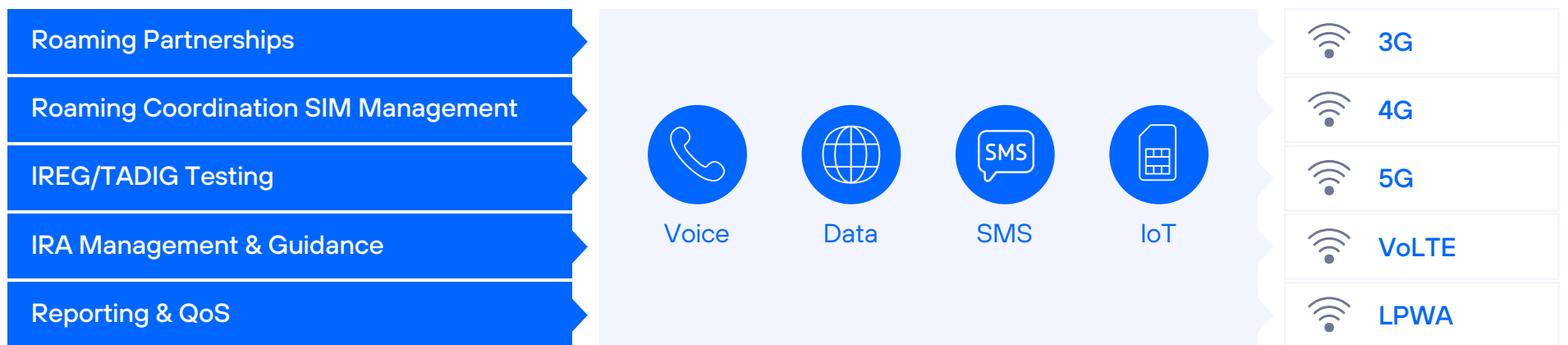
- **Rapidly expand your Roaming footprint** of 2G (GSM), 3G (GPRS), CAMEL, LTE VOLTE, NB-IOT, LTE-M and be ready for 5NSA and 5GSA.
- **Free up resources** to focus on high priority activities.
- Effectively **increase your inbound and outbound** roaming revenues.
- **Face the new roaming challenges** and grow your business exponentially.

Increase your inbound and outbound roaming revenues and obtain better end user satisfaction indicators








Maximize your Roaming business and forget about test preparation and SIM administration, IRA negotiation, IREG, TADIG tests and troubleshooting

- Gives the option to entirely replace existing testing processes.
- Provides expertise in GSM, GPRS, CAMEL, 3G and LTE roaming testing.
- Handles full end-to-end testing for IREG and TADIG.
- Uses SLA and escalation procedures in case the roaming partner is not coordinating as expected.
- Offers process transparency and constant status updates.
- Proven service delivery using onshore/offshore/hybrid delivery models.
- Centralised delivery centers following industry standard delivery processes.
- An automated partner-hosted testing platform to conduct common, as well as bespoke, outbound roaming testing with new roaming partners.

OUR SERVICE OPENING



How can Service Opening help you?

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BOOST INBOUND AND OUTBOUND ROAMING REVENUES
 - **Guarantees the operation and revenues** of the current business by rolling out roaming services quickly.
 - **Maximizes roaming revenue** by investing in controlled, timely and efficient service management to grow your footprint and maintain quality.
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TECHNICAL RELIABILITY AND SERVICE EXCELLENCE
 - **Our expertise and knowledge** of resources on managing signaling network across the globe.
 - **Quality of service guaranteed by Telefónica.**
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ENHANCED CUSTOMER EXPERIENCE: enjoy a real One-Stop Shop
 - Due to more destinations and networks, more usage from connected people, applications and things.
 - **One-Stop Provider:** Modular service catalogue with a full set of value-added options.
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REDUCE YOUR OPERATING COSTS
 - Free up your resources to focus on your critical and core activities.
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FOOTPRINT EXPANSION AND TTM
 - Rapidly expand your Roaming footprint and guarantee access to the very latest technologies in the market (2G/3G, CAMEL, LTE VOLTE, NB-IOT, LTE-M...).
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SIMPLIFY AND CENTRALISE
 - Simplify management by relying on our centralised operation and maintenance team.
 - E2E solution including global remote probes and automated testing tools.
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SECURITY AND CONFIDENTIALITY
 - Centralised financial settlement.
 - Improved troubleshooting and fraud management.
 - Complete reporting capabilities.