

ENTERPRISE VSAT

Broadband connectivity everywhere

Reliable and secure corporate connectivity where other technologies do not reach.



OUR SERVICE

Enterprise VSAT allows organizations to access Internet and their private VPN networks through our satellite service and extend their communications with our MPLS network at any time, and in the most remote locations, **improving the competitiveness and digitization of their company.**

Our connectivity solution meets the needs of a wide range of customers and vertical industries, ranging

from corporations, SMEs, government entities and the end customers of wholesale service providers, such as operators, OTTs, carriers and ISPs.

It is the best option for a range of different industries: Banking, Oil & Gas, energy, Telco & Media, Logistics & Transportation, Government, mining, Agriculture, Healthcare, Education, Retail and others.

Enterprise VSAT is the best solution to expand your business in the easiest way possible.

Suitable for expansion plans, backup links, last mile solution and to bring connectivity to remote places.

- **Point to Multipoint solution**, with shared access Hubs, bandwidth up to 50 Mbps (Ka and Ku bands).
- **Traffic management** and optimization features.
- **Remote terminals and equipment** (leading manufacturers) to buy or rent.
- Systems, platforms, infrastructure and backup links, **100% diversified.**
- **International MPLS connectivity** option.
- **Clear and flexible tariff plans**, unlimited use with a wide range of committed bandwidths (CIR) and optional franchise (Gigabytes).
- **Complementary service to wholesalers:** Engineering and planning support to generate infrastructure efficiencies or terminal network outsourcing.
- **Flexible O&M model**, both in plant management and field service.
- **Point to Point links with SCPC technology**, bandwidths up to 200 Mbps (special projects).

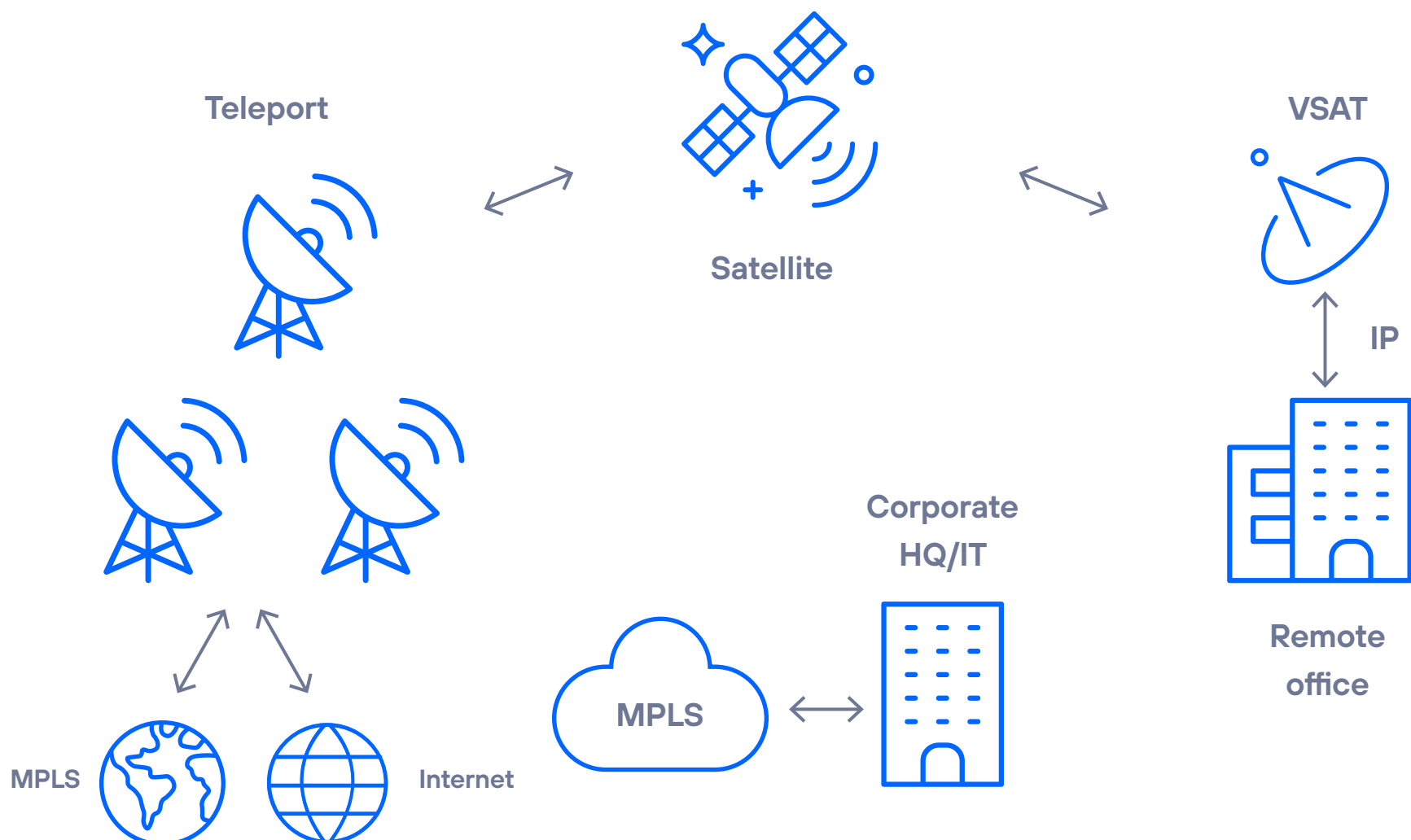
How does Enterprise VSAT help?

- **Customized and scalable** service, aligned with customer needs (applications, bandwidth, coverage).
- **e2e support and consultancy:** Design, bid management, regulatory analysis, deployment, integration and O&M.
- **Global coverage:** regional multiservice infrastructure and agreements with third parties.
- **Highly specialized team, multi-vendor and multi-product** with extensive experience in satellite and connectivity solutions. Non-stop innovation applied to the business.
- **We work with the main providers** of terminals, platform and satellite capacity.
- **Flexible contracting model:** Ad-hoc and turnkey project, managed service or **white-label**.
- **3 specialized 24x7 NOCs** in "Follow the Sun" model and SLA commitment.
- **Multilingual** Customer Service (Spanish, English and Portuguese).

The **value generated by the Telefónica Group** guarantees the highest quality in the most challenging connectivity environments.



How does Corporate VSAT work?

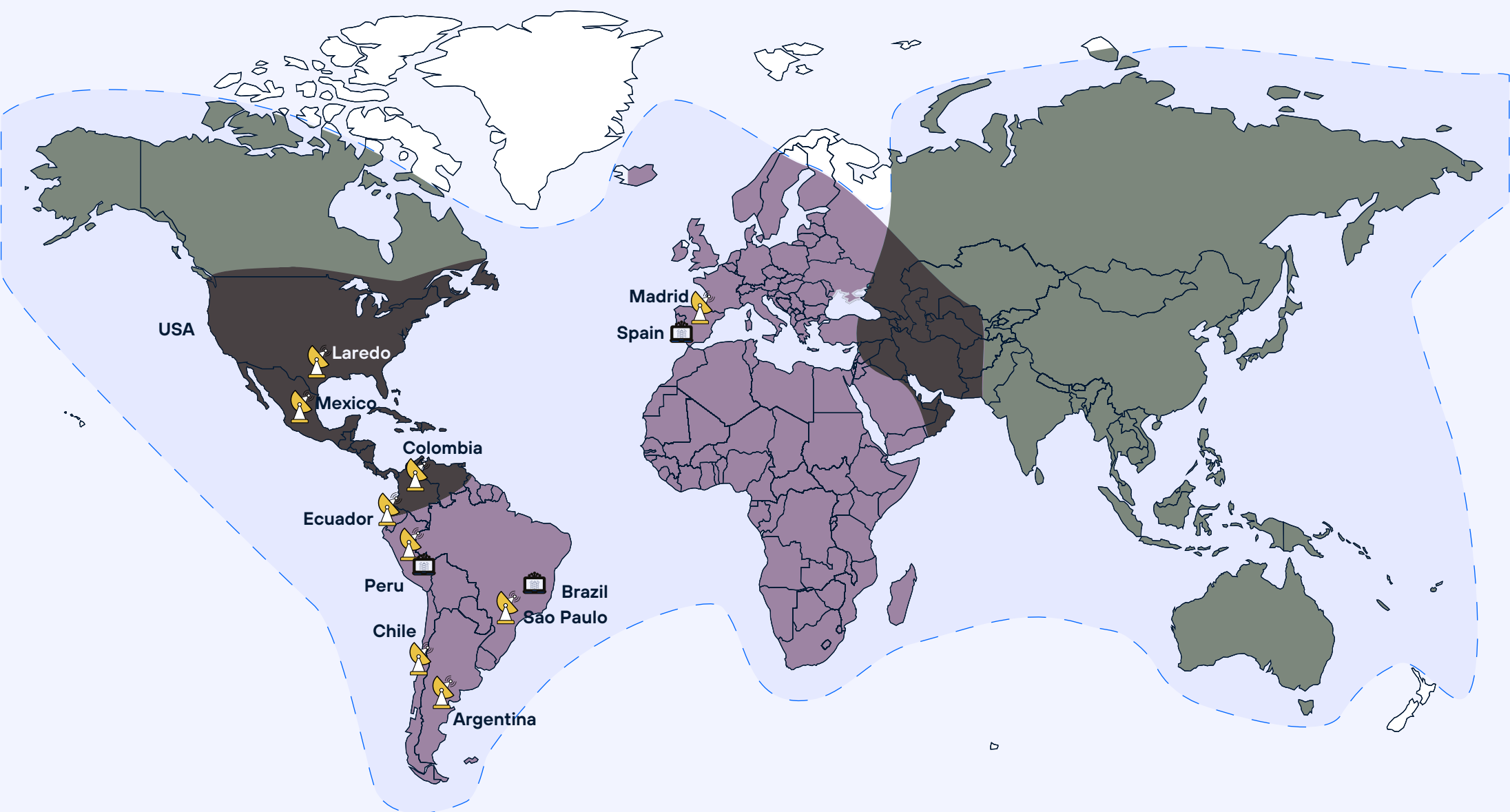


Worldwide satellite coverage with Telefónica

If your clients need to operate in areas where you cannot offer them coverage, Telefónica's Satellite services can. You can deploy our services as if they were your own.

Whether it's through our own infrastructure or through third party agreements, we can enable your network coverage to reach anywhere in the world.

- Telefónica Infrastructure
- Third party Agreements
- Telefónica Infrastructure + Third party Agreements
- Maritime Satellite
- Telefónica Infrastructure + Third party Agreements
- NOC
- Telefónica Teleports
- NOC



More than 17,000 satellite accesses



More than 200 B2B customers in more than 25 countries



11 Satellite Teleports



3 NOCs
Spain (Spanish/English)
Peru (Spanish/English/Portuguese)
Brazil (Portuguese/Spanish/English)



Wide service portfolio: VSAT, Backhaul, Mobility, Teleport Services.



All satellite technologies & space segment providers

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